

# Connections that Count



- ✔ Earn **5X** for 36 months and **3X** for 24 months on Hosted Voice, UCaaS & SIP, including:
  - FusionWorks Pro, FusionWorks, FusionSIP, FusionWorks UC One

- ✔ Earn **3X** on SD-WAN, Security & Managed WiFi
  - All Fusion SD-WAN, including Enterprise and Pro Security/UTM and Managed Wi-Fi
- ✔ Earn up to \$50 per POTS line

**Bundle hosted voice with data and receive 1X on the data!**

For More Information, Contact Your **Fusion Channel Manager**  
or Call **888.301.1721**

**Partner Spiff Program Terms and Conditions:**

Under this program, existing channel partners who are directly contracted in good standing with Fusion are eligible to participate. Excludes Referral Partners. Partner spiff payout is capped at \$100K per customer account. POTS spiff payout is \$50/line if no end user promotion is applied with a three (3) year contract term, and \$10/line if 2-months-free end user promotion is applied with a three (3) year term. Voice and Unified Communications spiffs are valid with a minimum 5x for 3 years and 3x for 2 years contract term. For SD-WAN, Security and Managed WiFi, services must be ordered with a minimum three (3) year contract term. Spiffs are calculated monthly, based on total installations, and will be distributed via the standard commission payout process. If customer cancels at any time before installation, spiff will be voided. Or, if spiff has already been paid and customer terminates or has been terminated due to non-payment within twelve (12) months after installation for Voice and UCaaS spiffs, or six (6) months after installation for all other spiffs, Fusion reserves the right to deduct the amount of the spiff from future commission payments. Only sales of new services/seats qualify for the spiff. Circuits SPIFF must be bundled with Hosted Voice to Qualify for 1X Spiff on data circuits. Bundle sales must be completed within 90 days of initial hosted voice or data circuit order to qualify. Renewals, upgrades, downgrades, or moves of existing services/seats do not qualify. Service selling price must be at or above the list/publicly advertised price to be eligible for the spiff unless otherwise noted. The person or company that receives the spiff is responsible for all the taxes and liability associated with the Fusion Spiff Program. Fusion assumes no responsibility for taxes and liability. This offer is void where prohibited or otherwise restricted by law. Program valid July 1, 2020 through September 30, 2020. Fusion reserves the right to modify or cancel this program at any time. No exceptions to this program will be allowed. This offer is void where prohibited or otherwise restricted by law. Fusion has the right to deny all claims that do not meet the criteria outlined in this document. Additionally, Fusion has the right not to accept any referrals. Fusion reserves the right to adjust payouts based on any special pricing requests that deviate from standard and promotional pricing. Any questions regarding this Program should be addressed with your Fusion Channel Manager.

